LIVENGRIN

The Foundation for Addiction Recovery

2011 Annual Report

Fiscal Year July 2010 – June 2011

A message from the Chairperson of the Board of Directors and the President & CEO

When more is better

Nine-letter word for "energetic accomplishment, forward movement." That's an easy clue to fill in: expansion.

It's the keyword for the twelve months reviewed in this report on Livengrin Foundation. Very appropriate, considering that we put the finishing touches on three newly-constructed residences for our rehab population. Emotions were high, for staff and patients, as the move into the beautiful new buildings began – smiles and tears in abundance.

We've already begun injecting new life into what had been patient bedrooms in the main building, creating space for counseling, activities for physical and emotional well-being, family services and more.

Elsewhere, our Northeast Philadelphia Counseling Center moved to a more spacious address and we added additional capacity to the Fort Washington outpatient site.

Bernard Ciliberto
Chairman, Board of Directors

We also expanded our clinical offerings. Livengrin introduced the groundbreaking program called FRAT - First Responders Addiction Treatment - that helps police, firefighters and combat veterans from this region and nationally. This came on the heels of our establishing a strong foothold for the Healthcare Professionals program for nurses and others in the medical field with dependencies. The message about our services for adolescents went out to more universities, high schools and families.

Public awareness about Livengrin? With a redesigned website that attracts more people nationally as well as locally, we created an identity in social media. Members of our Livengrin staff were profiled in the Philadelphia Business Journal and interviewed on NPR. The annual Ride for Recovery motorcycle rally in May saw its largest crowd (and biggest fundraising result) ever. And we prepared for our big 45th Anniversary Celebration (with comedian Richard Lewis as keynote speaker) that would show us at our best to a diverse and influential audience.

From July 2010 through June 2011, the Foundation reported an operating margin of 6.6% over the previous fiscal year, healthy by any standards.

Richard M. Pine
President & CEO

This year of expansion (that included the addition of three talented members to the Board) occurred under the leadership of Dr. Eileen Bonner, who recently concluded her term as Chairperson. Her years at the helm saw great advances for Livengrin in planning and construction, financial enhancement and continuity of mission. The entire organization is very grateful for all that she helped us achieve, and we anticipate many further contributions from Dr. Bonner as she goes back to her "regular seat" in the Board's conference room.

The transition in leadership as we move into FY12 preserves a continuity of the ideas and hard work that brought about our many past successes. It also rings in the Board's renewed commitment to the Foundation's employees, supporters, and alumni.

We thank the entire Livengrin family – patients, staff, the Board and other volunteers, referral sources, underwriters, and so many friends in education, healthcare and municipal affairs – for your ongoing encouragement and support. You can expect a continuing expansion of the Foundation's finest qualities and achievements – for the needs of addicted individuals, their families and the many communities and regions we serve.

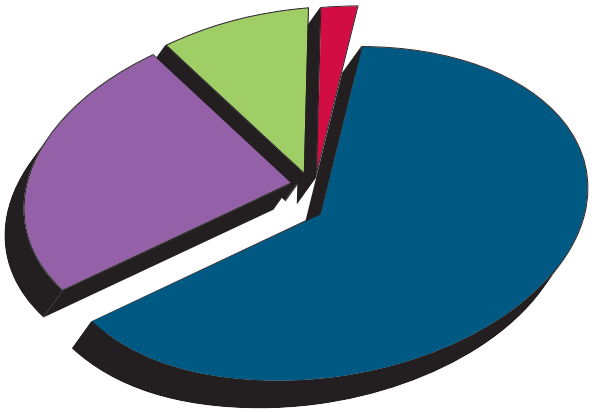
July 1, 2010 — June 30, 2011

- Net Patient Revenue increased 6.59%
- $2,207,000 was invested in Facilities expansion and improvements

Statement of Financial Position

	July 1, 2010 to June 30, 2011	July 1, 2009 to June 30, 2010
Current assets	$ 2,138,791	$ 2,275,591
Property & equipment net of accumulated depreciation	5,224,992	3,272,944
Investments, restricted cash, cash equivalents	6,643,057	6,542,972
Total assets	$ 14,006,840	$ 12,091,507
Total liabilities	$ 1,269,272	$ 1,120,331
Net assets:	12,737,568	10,971,176
Total Liabilities & Net Assets	$ 14,006,840	$ 12,091,507

Independent Auditors: Bee Bergvall & Co., Warrington, PA



Revenue*

$12,510,538

- **64%** Residential Services
- **25%** Outpatient Services
- **9%** DUI Revenue
- **2%** Other Revenue

Expenses*

$11,595,328

- **72%** Salaries & Benefits
- **7%** Contracted Services
- **1%** Medical Supplies
- **4%** Housekeeping & Dietary
- **5%** Utilities
- **11%** Other (office resources, facilities and repairs, professional growth, etc.)

*2011 FY Audit

On the cover: new patient residences

LIVENGRIN
The Foundation for Addiction Recovery

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Run for Recovery, September

Ride for Recovery, May

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